

**CHART E**  
**EXCELSIOR JOBS PROGRAM QUARTERLY REPORT**  
**September 30, 2023**  
**Businesses Issued Credits -- Tax Year 2015**

				COMMITMENTS			PERFORMANCE - Tax Year 2015			
				Tax Year 2015						
Applicant Name	Region	Type of Business	Employment Base	Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	CD	Manufacturing	0	165	\$0	\$49,550	175	\$0	\$49,550	\$318
Regeneron Pharmaceuticals, Inc. (CD#1)	CD	Manufacturing	1,823	200	\$58,500,000	\$2,000,000	566	\$91,902,964	\$2,000,000	\$68
Agrana Fruit US, Inc.	CNY	Manufacturing	0	70	\$0	\$133,333	58	\$803,996	\$110,476	\$28
Byrne Cortlandville, Inc. (1)	CNY	Manufacturing	0	30	\$0	\$44,775	34	\$0	\$44,775	\$35
Cayuga Milk Ingredients LLC	CNY	Manufacturing	1	52	\$0	\$150,000	56	\$0	\$150,000	\$18
Champlain Valley Specialty of NY, Inc.	CNY	Manufacturing	0	60	\$0	\$84,806	103	\$0	\$84,806	\$25
Currier Plastics, Inc.	CNY	Manufacturing	98	45	\$0	\$95,745	38	\$0	\$80,851	\$19
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0	\$65,742	44	\$0	\$62,742	\$31
John Mezzalingua Associates, LLC (1)	CNY	Manufacturing	112	30	\$0	\$100,000	169	\$0	\$100,000	\$128
Optanix, Inc.	CNY	Software Dev	102	100	\$100,000	\$219,250	139	\$512,652	\$219,250	\$34
US Concrete and Block Company, Inc.	CNY	Manufacturing	76	10	\$0	\$31,887	28	\$0	\$31,887	\$32
Maximus Federal Services, Inc.	FL	Back Office	516	220	\$0	\$170,427	229	\$0	\$162,427	\$61
Mott’s Limited Liability Partnership	FL	Manufacturing	505	20	\$0	\$30,000	26	\$0	\$30,000	\$46
Newstead Ranch, Inc.	FL	Agriculture	168	20	\$0	\$31,818	52	\$17,496,129	\$31,818	\$606
Ranger Design US, Inc.	FL	Manufacturing	5	22	\$0	\$17,495	19	\$0	\$15,109	\$56
Rochling - Advent Tool & Mold, L.P.	FL	Manufacturing	170	30	\$0	\$48,496	133	\$0	\$48,496	\$157
Syntec Technologies, Inc.	FL	Manufacturing	122	20	\$0	\$42,463	20	\$2,745,615	\$40,765	\$82
Xerox Commercial Solutions LLC	FL	Back Office	70	500	\$0	\$914,475	613	\$0	\$753,855	\$15
Clever Devices Ltd	LI	Manufacturing	163	42	\$0	\$106,061	34	\$0	\$85,859	\$36
D'Addario & Company, Inc. (1)	LI	Manufacturing	761	50	\$0	\$180,178	65	\$2,617,599	\$180,178	\$29
Dealertrack Inc.	LI	Software Dev	425	166	\$0	\$583,151	166	\$0	\$583,151	\$31
Healthplex, Inc.	LI	Financial Svc	300	150	\$73,000	\$110,960	150	\$611,388	\$110,960	\$63
LNK International, Inc.	LI	Manufacturing	1,482	135	\$0	\$247,833	234	\$0	\$247,833	\$25
Magellan Aerospace New York, Inc.	LI	Manufacturing	267	11	\$15,700,000	\$346,141	16	\$13,323,085	\$298,603	\$46
North Atlantic Industries, Inc.	LI	Manufacturing	149	18	\$1,550,000	\$51,834	24	\$1,788,383	\$51,834	\$67
Precare Corporation	LI	Manufacturing	37	16	\$0	\$21,525	16	\$0	\$21,525	\$21
Sciegen Pharmaceuticals Inc	LI	Manufacturing	19	70	\$10,630,000	\$286,979	83	\$9,503,196	\$264,443	\$48
Select Products Holdings, LLC	LI	Manufacturing	0	44	\$0	\$35,878	46	\$0	\$35,878	\$27
Space-Craft Worldwide, Inc.	LI	Manufacturing	75	20	\$0	\$40,909	16	\$1,211,153	\$32,727	\$68
U.S. Nonwovens Corp (1)	LI	Manufacturing	258	60	\$0	\$60,403	73	\$0	\$60,403	\$31
Acorda Therapeutics	MH	Scientific R & D	167	140	\$6,000,000	\$1,159,775	125	\$5,942,378	\$895,283	\$35
Cambridge Security Seals LLC	MH	Manufacturing	2	30	\$0	\$62,937	35	\$0	\$62,937	\$24
Crystal Run Health Care	MH	Back Office	1,381	150	\$0	\$249,351	168	\$0	\$249,351	\$38
Fairbanks Manufacturing, LLC	MH	Manufacturing	0	69	\$0	\$77,020	130	\$0	\$77,020	\$57
Raymours Furniture Co., Inc.	MH	Distribution	1,909	200	\$0	\$109,126	236	\$3,617,841	\$109,126	\$764
Regeneron Pharmaceuticals, Inc. (MH#1)	MH	Back Office	1,785	150	\$0	\$900,000	378	\$359,983,166	\$900,000	\$456
United Natural Foods, Inc.	MH	Distribution	101	223	\$50,000,000	\$1,365,000	290	\$57,445,420	\$1,365,000	\$52
USAI, LLC	MH	Manufacturing	119	28	\$0	\$27,966	28	\$0	\$27,966	\$27

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First Niagara Financial Group	Multi-Reg	Financial Svcs	1,565	400	\$0	\$1,415,960	709	\$0	\$1,415,960	\$39
Mastercard International, Inc.	Multi-Reg	Back Office	1,432	104	\$0	\$325,509	293	\$0	\$325,509	\$112
SpencerARL New York, Inc.	NC	Manufacturing	42	43	\$0	\$32,331	84	\$543,563	\$32,331	\$72
ADP Technology Services, Inc.	NYC	Back Office	46	110	\$5,001,292	\$287,652	99	\$3,016,688	\$229,197	\$75
Buzzfeed, Inc.	NYC	Back Office	269	143	\$0	\$144,554	240	\$0	\$144,554	\$237
Collectis Inc.	NYC	Scientific R & D	0	8	\$0	\$31,011	12	\$2,026,422	\$31,011	\$106
Crye American, LLC	NYC	Manufacturing	71	61	\$3,431,404	\$153,787	70	\$73,782	\$86,635	\$28
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280	20	\$0	\$13,502	56	\$0	\$13,502	\$142
Etsy, Inc.	NYC	New Media	371	47	\$0	\$89,832	151	\$0	\$89,832	\$173
FactSet Research Systems Inc.	NYC	Software Dev	437	74	\$0	\$115,512	76	\$0	\$115,512	\$56
Fresh Direct Holdings, Inc	NYC	Distribution	1,949	716	\$0	\$1,500,796	602	\$0	\$1,260,669	\$21
Harbor Sound Inc.	NYC	New Media	30	11	\$0	\$29,512	8	\$0	\$22,805	\$115
Jos H Lowenstein & Sons, Inc.	NYC	Manufacturing	90	10	\$0	\$6,757	14	\$0	\$6,757	\$56
Just Bagels Baking, LLC	NYC	Manufacturing	0	35	\$0	\$17,389	46	\$0	\$17,389	\$53
Macy's Inc.	NYC	Back Office	2,562	583	\$0	\$1,892,676	468	\$0	\$1,428,168	\$21
Medidata Solutions, Inc.	NYC	Software Dev	271	85	\$0	\$273,214	135	\$0	\$273,214	\$67
Morgan Stanley & Co. LLC	NYC	Financial Svcs	3,007	1,764	\$261,720,000	\$15,634,661	1806	\$47,492,294	\$11,350,107	\$25
NBC Universal Media LLC	NYC	New Media	4,636	70	\$0	\$376,879	268	\$0	\$376,879	\$61
Roche TCRC, Inc.	NYC	Scientific R & D	0	210	\$0	\$1,073,973	197	\$0	\$1,007,489	\$70
Shapeways, Inc.	NYC	Manufacturing	20	42	\$0	\$18,667	43	\$0	\$18,667	\$224
Chobani, Inc.	ST	Manufacturing	262	172	\$6,000,000	\$564,683	172	\$761,948	\$444,922	\$16
Corning Incorporated (ST)	ST	Manufacturing	5,577	86	\$125,000,000	\$6,619,937	195	\$130,165,180	\$6,619,937	\$21
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	117	10	\$3,141,000	\$98,440	45	\$3,141,260	\$98,440	\$42
Fortitude Industries, Inc.	ST	Manufacturing	36	10	\$0	\$13,761	28	\$959,677	\$13,761	\$112
Golden Artist Colors Incorporated	ST	Manufacturing	151	27	\$0	\$38,028	29	\$2,074,308	\$38,028	\$77
Athenex Pharma Solutions, LLC	WNY	Scientific R & D	4	10	\$0	\$19,231	17	\$0	\$19,231	\$47
Boston Valley Pottery, Inc.	WNY	Manufacturing	115	13	\$1,108,000	\$51,979	22	\$1,562,063	\$51,979	\$40
Creative Stone Manufacturing, Inc.	WNY	Manufacturing	1	25	\$0	\$14,008	27	\$0	\$14,008	\$28
Edwards Vacuum, Inc.	WNY	Manufacturing	105	28	\$0	\$103,180	79	\$0	\$103,180	\$47
Ingram Micro Inc.	WNY	Back Office	1,251	249	\$0	\$801,656	257	\$0	\$801,656	\$19
Nestle Purina PetCare Company	WNY	Manufacturing	354	25	\$0	\$293,323	33	\$61,145,000	\$293,323	\$216
Oetiker NY, Inc.	WNY	Manufacturing	135	80	\$0	\$58,902	61	\$0	\$44,913	\$349
Rich Products Corporation	WNY	Scientific R & D	843	17	\$760,164	\$307,012	60	\$760,164	\$307,011	\$18
Trove Predictive Data Science, LLC	WNY	Software Dev	0	9	\$0	\$18,367	7	\$0	\$14,285	\$52
Sub-total, Job Growth Track			39,264	8,688	\$548,714,860	\$42,689,970	11,224	\$823,227,314	\$36,787,745	

**INVESTMENT TRACK**

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.

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Matt Industries, Inc.	CNY	Manufacturing	102	0	\$3,255,726	\$68,115	77	\$3,255,726	\$67,640	\$48
eHealth Global Technologies, Inc. (1)	FL	Back Office	27	80	\$1,020,437	\$112,409	66	\$872,316	\$89,900	\$41
Germanow-Simon Corporation	FL	Manufacturing	77	20	\$0	\$24,631	9	\$0	\$11,084	\$31
PPI Corp.	FL	Manufacturing	48	4	\$0	\$7,547	5	\$0	\$7,547	\$107
VanDamme Associates, Inc.	FL	Back Office	33	9	\$0	\$29,703	10	\$0	\$29,703	\$19
Gemini Fund Services, LLC	LI	Financial Svc	82	40	\$125,000	\$84,506	77	\$371,481	\$84,506	\$52
Hain Celestial Group, Inc.	LI	Back Office	213	75	\$0	\$341,821	61	\$0	\$278,014	\$23
NC Chocolate Manufacturing LLC	LI	Manufacturing	24	20	\$0	\$25,000	59	\$0	\$25,000	\$78
Precipart Group, Inc.	LI	Manufacturing	158	20	\$0	\$71,111	62	\$0	\$71,111	\$58
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466	50	\$0	\$246,250	46	\$0	\$226,550	\$21
Contract Packaging Services, Inc.	MH	Distribution	273	75	\$500,000	\$95,556	92	\$537,710	\$95,556	\$26
Mediacom Communications Corporation	MH	Back Office	213	90	\$0	\$462,313	135	\$0	\$462,313	\$15
Xylem, Inc.	MH	Back Office	780	10	\$0	\$84,000	6	\$0	\$50,400	\$24
Amazon Corporate LLC (1)	NYC	Back Office	126	50	\$8,497,500	\$352,955	40	\$9,069,729	\$316,354	\$42
E. Gluck Corporation	NYC	Distribution	362	15	\$19,880,000	\$447,578	19	\$6,672,375	\$183,426	\$39
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$400,000	\$79,200	145	\$7,960,755	\$79,200	\$266
McGraw-Hill Global Education, LLC	NYC	Back Office	583	10	\$2,500,000	\$113,910	24	\$5,139,969	\$113,910	\$71
Time Inc.	NYC	Back Office	2,917	0	\$150,000,000	\$3,000,000	0	\$127,392,219	\$2,547,844	\$50
Wonton Food Inc.	NYC	Manufacturing	353	12	\$0	\$34,790	41	\$0	\$34,790	\$102
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	942	60	\$783,525	\$195,483	96	\$4,142,527	\$195,484	\$39
International Imaging Materials, Inc.	WNY	Manufacturing	339	0	\$2,800,000	\$101,000	0	\$2,503,877	\$76,006	\$40
Niagara Transformer Corp.	WNY	Manufacturing	70	12	\$0	\$52,951	16	\$0	\$47,224	\$15
Olin Corporation	WNY	Manufacturing	177	11	\$0	\$101,918	14	\$0	\$101,809	\$11
Rand Machine Products, Inc.	WNY	Manufacturing	102	10	\$0	\$37,135	28	\$877,181	\$37,135	\$46
Sub-total, Investment Track			8,625	798	\$189,762,188	\$6,169,882	1,128	\$168,795,865	\$5,232,506	
<b>TOTAL</b>			<b>47,889</b>	<b>9,486</b>	<b>\$738,477,048</b>	<b>\$48,859,852</b>	<b>12,352</b>	<b>\$992,023,179</b>	<b>\$42,020,251</b>	

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